Franklin Parcel FedEx 2024 Rate Increase Review

Effective January 1, 2024, FedEx service rates will increase by an average of $5.9 \%$ for FedEx Ground and Express. When it comes to carrier increases, it is very important to understand that they affect all shippers differently. The true impact you experience will depend on your business's unique shipment characteristics. As illustrated below, some service levels will see up to almost an $8 \%$ increase in rate base adjustments alone!

In addition to the general 5.9\% rate increase, FedEx has announced that various Accessorial Charges and Value-Added Services will be increasing.

Customers that ship large packages will feel a significant impact. Effective January 1st, 2024, FedEx is increasing the Oversize Charge between $18.5 \%$ and $20.69 \%$ depending on the zone. Making an already expensive surcharge even more exorbitant.

Another noteworthy change is the increase to their Minimum Ground Package charge. For 2024, the minimum published charge will be increasing to $\$ 10.7$, in comparison to $\$ 10.10$ in 2023 . That equates to a $5.94 \%$ increase.

In this analysis, Franklin Parcel will outline and illustrate percentage increases for each service. Key factors including package size, shipment weight, service selected, zones shipped to, and accessorial fees will determine the real impact to your business in 2024.

Now more than ever, you need a partner dedicated to parcel analysis and management, who has the technology and expertise to help you understand how these "average" increases will truly impact your specific shipping profile. That is exactly what we do. Knowledge is power and understanding the complexities of carrier pricing agreements is precisely why you need us. Level the playing field in your next negotiation and contact us today.

Franklin Parcel -Leveraging data to help the little guy stand up to the big and powerful!
For more information, please visit us at www.franklinparcel.com, or email us at Ben@franklinparcel.com

## Increase Overview of Services

Priority Overnight 2024 Increase

## Priority Overnight


*Average increase Olb - 50lb for zones 2-8

## Priority Overnight 2024 Increase

| WT (lbs) | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 7.87\% | 7.19\% | 5.89\% | 5.88\% | 5.88\% | 5.90\% | 5.89\% |
| 1 | 7.88\% | 7.39\% | 6.39\% | 6.39\% | 6.39\% | 6.40\% | 6.39\% |
| 2 | 7.89\% | 7.40\% | 6.39\% | 6.40\% | 6.39\% | 6.40\% | 6.39\% |
| 3 | 7.89\% | 7.39\% | 6.40\% | 6.40\% | 6.39\% | 6.40\% | 6.40\% |
| 4 | 7.88\% | 7.39\% | 6.40\% | 6.40\% | 6.39\% | 6.39\% | 6.39\% |
| 5 | 7.88\% | 7.40\% | 6.40\% | 6.40\% | 6.40\% | 6.39\% | 6.40\% |
| 6 | 7.88\% | 7.39\% | 6.40\% | 6.39\% | 6.39\% | 6.40\% | 6.40\% |
| 7 | 7.90\% | 7.40\% | 6.39\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 8 | 7.88\% | 7.39\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.39\% |
| 9 | 7.88\% | 7.39\% | 6.39\% | 6.40\% | 6.39\% | 6.40\% | 6.39\% |
| 10 | 7.89\% | 7.39\% | 6.39\% | 6.39\% | 6.40\% | 6.40\% | 6.40\% |
| 20 | 7.89\% | 7.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 30 | 7.89\% | 7.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 40 | 7.89\% | 7.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 50 | 7.89\% | 7.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| Avg Increase | 7.89\% | 7.39\% | 6.39\% | 6.39\% | 6.39\% | 6.39\% | 6.39\% |

Standard Overnight 2024 Increase

## Standard Overnight


*Average increase 0lb - 50lb for zones 2-8

## Standard Overnight 2024 Increase

| WT (lbs) | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 6.87\% | 6.89\% | 5.90\% | 5.89\% | 5.90\% | 5.89\% | 5.90\% |
| 1 | 7.50\% | 7.50\% | 6.39\% | 6.40\% | 6.40\% | 6.39\% | 6.39\% |
| 2 | 7.47\% | 7.49\% | 6.40\% | 6.39\% | 6.40\% | 6.40\% | 6.39\% |
| 3 | 7.49\% | 7.48\% | 6.39\% | 6.40\% | 6.40\% | 6.39\% | 6.39\% |
| 4 | 7.49\% | 7.49\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.39\% |
| 5 | 7.49\% | 7.50\% | 6.40\% | 6.39\% | 6.40\% | 6.40\% | 6.40\% |
| 6 | 7.50\% | 7.50\% | 6.39\% | 6.40\% | 6.39\% | 6.40\% | 6.40\% |
| 7 | 7.50\% | 7.50\% | 6.40\% | 6.39\% | 6.39\% | 6.40\% | 6.40\% |
| 8 | 7.49\% | 7.49\% | 6.40\% | 6.39\% | 6.40\% | 6.40\% | 6.40\% |
| 9 | 7.49\% | 7.49\% | 6.39\% | 6.40\% | 6.39\% | 6.40\% | 6.40\% |
| 10 | 7.49\% | 7.40\% | 6.39\% | 6.40\% | 6.40\% | 6.39\% | 6.40\% |
| 20 | 7.50\% | 7.49\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 30 | 7.50\% | 7.50\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 40 | 7.49\% | 7.50\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| 50 | 7.49\% | 7.50\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% | 6.40\% |
| Avg Increase | 7.48\% | 7.48\% | 6.39\% | 6.39\% | 6.39\% | 6.39\% | 6.39\% |

Express 2 Day Air AM 2024 Increase

## Express 2 Day AM


*Average increase $1 \mathrm{lb}-50 \mathrm{lb}$ for zones 2-8

Express 2 Day Air AM 2024 Increase

| Zones | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 6.86\% | 6.88\% | 7.87\% | 7.90\% | 5.87\% | 5.88\% | 5.88\% |
| 1 | 6.90\% | 6.89\% | 7.88\% | 7.88\% | 5.89\% | 5.90\% | 5.88\% |
| 2 | 6.89\% | 6.90\% | 7.87\% | 7.90\% | 5.88\% | 5.88\% | 5.88\% |
| 3 | 6.90\% | 6.89\% | 7.88\% | 7.90\% | 5.88\% | 5.89\% | 5.90\% |
| 4 | 6.88\% | 6.90\% | 7.90\% | 7.88\% | 5.89\% | 5.90\% | 5.89\% |
| 5 | 6.87\% | 6.87\% | 7.88\% | 7.88\% | 5.90\% | 5.89\% | 5.89\% |
| 6 | 6.89\% | 6.88\% | 7.89\% | 7.88\% | 5.89\% | 5.90\% | 5.90\% |
| 7 | 6.87\% | 6.90\% | 7.90\% | 7.89\% | 5.90\% | 5.89\% | 5.89\% |
| 8 | 6.89\% | 6.89\% | 7.89\% | 7.89\% | 5.90\% | 5.89\% | 5.90\% |
| 9 | 6.88\% | 6.88\% | 7.90\% | 7.90\% | 5.90\% | 5.89\% | 5.89\% |
| 10 | 6.88\% | 6.89\% | 7.89\% | 7.90\% | 5.90\% | 5.89\% | 5.90\% |
| 20 | 6.88\% | 6.89\% | 7.89\% | 7.89\% | 5.90\% | 5.60\% | 5.50\% |
| 30 | 6.90\% | 6.90\% | 7.90\% | 7.90\% | 5.90\% | 5.50\% | 5.50\% |
| 40 | 6.89\% | 6.90\% | 7.90\% | 7.90\% | 5.90\% | 5.50\% | 5.50\% |
| 50 | 6.89\% | 6.90\% | 7.90\% | 7.90\% | 5.90\% | 5.90\% | 5.90\% |
| Avg Increase | 6.89\% | 6.89\% | 7.89\% | 7.90\% | 5.89\% | 5.72\% | 5.67\% |

## FranklinParcel

Express 2 Day 2024 Increase

## Avg Increase


*Average increase 0lb - 50lb for zones 2-8

## Express 2 Day 2024 Increase

| Zones | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 | $5.49 \%$ | $5.48 \%$ | $5.50 \%$ | $7.87 \%$ | $7.88 \%$ | $7.88 \%$ | $7.88 \%$ |
| 1 | $5.49 \%$ | $5.48 \%$ | $5.50 \%$ | $7.87 \%$ | $7.88 \%$ | $7.88 \%$ | $7.88 \%$ |
| 2 | $5.49 \%$ | $5.46 \%$ | $5.49 \%$ | $7.88 \%$ | $7.89 \%$ | $7.90 \%$ | $7.88 \%$ |
| 3 | $5.48 \%$ | $5.49 \%$ | $5.48 \%$ | $7.89 \%$ | $7.90 \%$ | $7.90 \%$ | $7.88 \%$ |
| 4 | $5.48 \%$ | $5.49 \%$ | $5.47 \%$ | $7.88 \%$ | $7.88 \%$ | $7.90 \%$ | $7.89 \%$ |
| 5 | $5.48 \%$ | $5.47 \%$ | $5.48 \%$ | $7.90 \%$ | $7.89 \%$ | $7.89 \%$ | $7.90 \%$ |
| 6 | $5.48 \%$ | $5.48 \%$ | $5.49 \%$ | $7.89 \%$ | $7.89 \%$ | $7.89 \%$ | $7.90 \%$ |
| 7 | $5.48 \%$ | $5.48 \%$ | $5.48 \%$ | $7.90 \%$ | $7.89 \%$ | $7.90 \%$ | $7.89 \%$ |
| 8 | $5.47 \%$ | $5.49 \%$ | $5.50 \%$ | $7.89 \%$ | $7.89 \%$ | $7.90 \%$ | $7.89 \%$ |
| 9 | $5.47 \%$ | $5.49 \%$ | $5.48 \%$ | $7.90 \%$ | $7.89 \%$ | $7.90 \%$ | $7.90 \%$ |
| 10 | $5.49 \%$ | $5.49 \%$ | $5.49 \%$ | $7.89 \%$ | $7.90 \%$ | $7.89 \%$ | $7.89 \%$ |
| 20 | $5.48 \%$ | $5.49 \%$ | $5.50 \%$ | $7.90 \%$ | $7.89 \%$ | $7.90 \%$ | $7.90 \%$ |
| 30 | $5.49 \%$ | $5.49 \%$ | $5.49 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ |
| 40 | $5.49 \%$ | $5.50 \%$ | $5.49 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ |
| 50 | $5.50 \%$ | $5.49 \%$ | $5.50 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ |
| Avg | Increase | $5.49 \%$ | $5.49 \%$ | $5.49 \%$ | $7.89 \%$ | $7.90 \%$ | $7.90 \%$ |
| $7.90 \%$ |  |  |  |  |  |  |  |

Express Saver 2024 Increase

## Avg Increase


*Average increase 0lb - 50lb for zones 2-8

## Express Saver 2024 Increase

| Zones | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 | $4.47 \%$ | $4.47 \%$ | $4.47 \%$ | $7.88 \%$ | $7.88 \%$ | $7.88 \%$ | $7.88 \%$ |
| 1 | $4.47 \%$ | $4.47 \%$ | $4.47 \%$ | $7.88 \%$ | $7.88 \%$ | $7.88 \%$ | $7.88 \%$ |
| 2 | $4.48 \%$ | $4.48 \%$ | $4.48 \%$ | $7.89 \%$ | $7.90 \%$ | $7.89 \%$ | $7.89 \%$ |
| 3 | $4.48 \%$ | $4.49 \%$ | $4.48 \%$ | $7.87 \%$ | $7.89 \%$ | $7.88 \%$ | $7.90 \%$ |
| 4 | $4.49 \%$ | $4.47 \%$ | $4.50 \%$ | $7.89 \%$ | $7.89 \%$ | $7.89 \%$ | $7.89 \%$ |
| 5 | $4.46 \%$ | $4.48 \%$ | $4.47 \%$ | $7.88 \%$ | $7.89 \%$ | $7.88 \%$ | $7.90 \%$ |
| 6 | $4.48 \%$ | $4.47 \%$ | $4.47 \%$ | $7.88 \%$ | $7.89 \%$ | $7.89 \%$ | $7.89 \%$ |
| 7 | $4.49 \%$ | $4.47 \%$ | $4.48 \%$ | $7.88 \%$ | $7.88 \%$ | $7.89 \%$ | $7.89 \%$ |
| 8 | $4.47 \%$ | $4.47 \%$ | $4.50 \%$ | $7.90 \%$ | $7.89 \%$ | $7.89 \%$ | $7.90 \%$ |
| 9 | $4.47 \%$ | $4.47 \%$ | $4.50 \%$ | $7.90 \%$ | $7.88 \%$ | $7.89 \%$ | $7.90 \%$ |
| 10 | $4.46 \%$ | $4.47 \%$ | $4.48 \%$ | $7.90 \%$ | $7.89 \%$ | $7.90 \%$ | $7.89 \%$ |
| 20 | $4.48 \%$ | $4.50 \%$ | $4.49 \%$ | $7.90 \%$ | $7.89 \%$ | $7.90 \%$ | $7.89 \%$ |
| 30 | $4.49 \%$ | $4.50 \%$ | $4.50 \%$ | $7.89 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ |
| 40 | $4.49 \%$ | $4.49 \%$ | $4.50 \%$ | $7.89 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ |
| 50 | $4.50 \%$ | $4.49 \%$ | $4.49 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ | $7.90 \%$ |
| Avg Increase |  | $4.49 \%$ | $4.49 \%$ | $4.49 \%$ | $7.89 \%$ | $7.89 \%$ | $7.89 \%$ |

## FranklinParcel

Ground 2024 Increase
Avg Increase

*Average increase 1lb-50lb for zones 2-8

Ground 2024 Increase

| Zones | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 5.94\% | 5.80\% | 6.02\% | 6.01\% | 5.01\% | 5.99\% | 5.02\% |
| 2 | 5.78\% | 5.83\% | 6.03\% | 5.97\% | 6.01\% | 6.00\% | 6.03\% |
| 3 | 5.82\% | 5.77\% | 4.97\% | 5.01\% | 5.01\% | 4.98\% | 4.99\% |
| 4 | 5.83\% | 5.81\% | 6.04\% | 6.00\% | 5.00\% | 5.00\% | 5.00\% |
| 5 | 4.84\% | 4.81\% | 5.00\% | 4.98\% | 4.97\% | 5.01\% | 6.03\% |
| 6 | 5.79\% | 5.76\% | 5.97\% | 5.97\% | 6.00\% | 5.00\% | 6.02\% |
| 7 | 5.80\% | 5.78\% | 6.01\% | 6.03\% | 6.01\% | 4.98\% | 6.01\% |
| 8 | 5.79\% | 5.79\% | 5.36\% | 5.98\% | 4.98\% | 5.97\% | 6.02\% |
| 9 | 4.80\% | 4.81\% | 5.03\% | 5.11\% | 4.99\% | 5.01\% | 5.00\% |
| 10 | 5.77\% | 5.79\% | 5.98\% | 6.00\% | 5.98\% | 4.98\% | 5.98\% |
| 20 | 5.68\% | 5.70\% | 5.69\% | 5.72\% | 5.70\% | 5.70\% | 5.70\% |
| 30 | 5.71\% | 6.51\% | 5.68\% | 5.70\% | 5.70\% | 5.70\% | 5.69\% |
| 40 | 6.49\% | 6.51\% | 6.50\% | 6.50\% | 5.70\% | 5.69\% | 5.71\% |
| 50 | 5.80\% | 5.79\% | 6.50\% | 6.50\% | 6.60\% | 6.60\% | 6.60\% |
| Avg Increase | 6.09\% | 6.19\% | 6.19\% | 6.17\% | 5.73\% | 5.73\% | 5.77\% |

## Domestic Air Services Breakdown

| Service | 2 | 3 | 4 | 5 | 6 | 7 | 8 | Average |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First <br> Overnight | $4.96 \%$ | $5.00 \%$ | $4.91 \%$ | $5.73 \%$ | $5.74 \%$ | $5.81 \%$ | $6.00 \%$ | $5.45 \%$ |
| Priority <br> Overnight | $6.14 \%$ | $5.84 \%$ | $5.37 \%$ | $6.18 \%$ | $6.18 \%$ | $6.21 \%$ | $6.39 \%$ | $6.05 \%$ |
| Standard <br> Overnight | $6.03 \%$ | $5.95 \%$ | $5.41 \%$ | $6.18 \%$ | $6.18 \%$ | $6.39 \%$ | $6.36 \%$ | $6.07 \%$ |

## Domestic Air Services



## FranklinParcel

5 Year Historical Minimum Charge Overview

| Service | Min Net <br> $\mathbf{2 0 1 8}$ | Min Net <br> $\mathbf{2 0 1 9}$ | Min Net <br> $\mathbf{2 0 2 0}$ | Min Net <br> $\mathbf{2 0 2 1}$ | Min Net <br> $\mathbf{2 0 2 2}$ | Min Net <br> $\mathbf{2 0 2 3}$ | Min Net <br> $\mathbf{2 0 2 4}$ | $\mathbf{2 0 2 4} \mathbf{\text { \$ }}$ <br> Increase | $\mathbf{2 0 2 4 \%}$ <br> Increase |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Ground | $\$ 7.58$ | $\$ 7.85$ | $\$ 8.23$ | $\$ 8.76$ | $\$ 9.36$ | $\$ 10.10$ | $\$ 10.70$ | $\mathbf{\$ 0 . 6 0}$ | $\mathbf{5 . 9 4 \%}$ |
| First <br> Overnight | $\$ 57.69$ | $\$ 59.18$ | $\$ 60.31$ | $\$ 62.76$ | $\$ 65.14$ | $\$ 68.04$ | $\$ 70.96$ | $\mathbf{\$ 2 . 9 2}$ | $\mathbf{4 . 2 9 \%}$ |
| Priority <br> Overnight | $\$ 27.69$ | $\$ 29.18$ | $\$ 30.31$ | $\$ 31.76$ | $\$ 34.14$ | $\$ 37.04$ | $\$ 39.96$ | $\mathbf{\$ 2 . 9 2}$ | $\mathbf{7 . 8 8 \%}$ |
| Standard <br> Overnight | $\$ 25.79$ | $\$ 27.18$ | $\$ 28.24$ | $\$ 29.05$ | $\$ 31.22$ | $\$ 33.87$ | $\$ 36.41$ | $\mathbf{\$ 2 . 5 4}$ | $\mathbf{7 . 5 0 \%}$ |
| 2 Day Air AM | $\$ 19.13$ | $\$ 19.71$ | $\$ 20.47$ | $\$ 21.48$ | $\$ 23.52$ | $\$ 25.37$ | $\$ 27.12$ | $\mathbf{\$ 1 . 7 5}$ | $\mathbf{6 . 9 0 \%}$ |
| 2 Day Air | $\$ 17.52$ | $\$ 18.22$ | $\$ 19.11$ | $\$ 20.04$ | $\$ 21.02$ | $\$ 22.59$ | $\$ 23.83$ | $\mathbf{\$ 1 . 2 4}$ | $\mathbf{5 . 4 9 \%}$ |
| Express Saver | $\$ 15.45$ | $\$ 16.07$ | $\$ 16.85$ | $\$ 17.82$ | $\$ 19.57$ | $\$ 21.03$ | $\$ 21.97$ | $\mathbf{\$ 0 . 9 4}$ | $\mathbf{4 . 4 7 \%}$ |



5 Year Increase Trend


FedEx Accessorial Changes - Overview

| Surcharge name | Applicable services | 2023 | 2024 |
| :---: | :---: | :---: | :---: |
| Additional Handling Surcharge | U.S. Express Package Services, U.S. Ground Services | Dimension: <br> Zone 2: \$18.50 per package Zones 3-41:\$20.50 per package Zones 5-6: \$22.50 per package Zone 7+²: \$25 per package | Dimension: <br> Zone 2: \$22 per package <br> Zones 3-41: \$24.50 per package <br> Zones 5-6: \$27 per package <br> Zone 7+²: \$30 per package |
|  | International Express Package Services | \$25 per shipment (Dimension) | Effective Jan. 1, 2024 <br> $\$ 25.50$ per shipment (Dimension) <br> Effective Jan. 15, 2024 <br> \$25.50 per package (Dimension) |
|  | International Ground Service | \$25 per package (Dimension) | \$25.50 per package (Dimension) |
|  | U.S. Express Package Services, U.S. Ground Services | Weight: <br> Zone 2: \$29 per package <br> Zones 3-41: $\$ 31.50$ per package <br> Zones 5-6: \$33.50 per package <br> Zone $7+2$ : $\$ 36$ per package | Weight: <br> Zone 2: $\$ 34.50$ per package <br> Zones 3-41: \$37.50 per package <br> Zones 5-6: \$40 per package <br> Zone 7+2: \$43.50 per package |
|  | International Express Package Services | \$36 per shipment (Weight) | Effective Jan. 1, 2024 <br> \$36 per shipment (Weight) <br> Effective Jan. 15, 2024 <br> \$36 per package (Weight) |
|  | International Ground Service | \$36 per package (Weight) | \$36 per package (Weight) |
|  | U.S. Express Package Services, U.S. Ground Services | Packaging: <br> Zone 2: $\$ 16.50$ per package Zones 3-4!:\$19 per package Zones 5-6: $\$ 20$ per package Zone 7+2: $\$ 21$ per package | Packaging: <br> Zone 2: \$19.50 per package Zones 3-41:\$23 per package Zones 5-6: $\$ 24$ per package Zone 7+2: \$25 per package |



| Clearance Fee: Prior Notice for <br> Food and Food Products | International <br> Package <br> International <br> Freight Services | Express <br> Services, <br> Express | $\$ 12$ per shipment | \$13 per shipment |
| :--- | :--- | :--- | :--- | :--- |
| Clearance Fee: Storage | International <br> Package <br> International | Express <br> Services, <br> Express | Beginning on the third day a <br> shipment is caged at the <br> clearance location, we will <br> assess a fee of $\$ 0.08$ per kg. per <br> Business Day plus a base fee of <br> $\$ 20$. | Beginning on the third day a shipment is caged at <br> the clearance location, we will assess a fee of $\$ 0.08$ <br> per kg. per Business Day plus a base fee of $\$ 20$. |


| Surcharge name | Applicable services |  | 2023 | 2024 |
| :---: | :---: | :---: | :---: | :---: |
| Clearance Fee: Temporary Import Entry | International <br> Package <br> International <br> Freight Services | Express Services, Express | \$150 per shipment | \$150 per shipment |
| Clearance Fee: U.S. Bureau of Alcohol, Tobacco, Firearms and Explosives Clearance | International <br> Package <br> International Freight Services | Express Services, Express | \$70 per shipment | \$74 per shipment |
| Clearance Fee: U.S. Fishand Wildlife Service Clearance | International <br> Package <br> International <br> Freight Services | Express Services, Express | The actual fees assessed by the FWS, plus an additional $\$ 20$ FedEx administrative fee | The actual fees assessed by the FWS, plus an additional \$21 FedEx administrative fee |
| Clearance Fee: U.S. Food and Drug Administration Clearance | International <br> Package <br> International <br> Freight Services | Express Services, Express | \$25 per shipment | \$26 per shipment |
| Clearance Fee: Additional Entry Line Items | International G <br> Service: Canad | nd o-U.S. | \$3 per line if over 5 lines | \$3.40 per line if over 5 lines |
| Clearance Fee: Disbursement Fee | International G <br> Service: Canad | nd o-U.S. | Greater of \$7 or 2\% of duty, tax, and merchandise processing fee charges | Greater of \$13 or 2\% of duty, tax, and merchandise processing fee charges |
| ClearanceFee: U.S. Fishand Wildlife Service Clearance | International Grou <br> Service: Canad | nd -U.S. | The actual fees assessed by the FWS, plus an additional $\$ 15$ FedEx administrative fee | The actual fees assessed by the FWS, plus an additional \$21 FedEx administrative fee |
| Clearance Fee: U.S. Food and Drug Administration Clearance | International Grou <br> Service: Canad | nd o-U.S. | \$20 per shipment | \$26 per shipment |
| Clearance Fee: Clearance Entry Fees | International Grou <br> Service: Canad | nd -U.S. | Value for Duty: Fee \$0-\$800: \$0 <br> \$800.01-\$1,250: \$26 <br> \$1,250.01-\$2,000: \$37.44 <br> \$2,000.01-plus: \$37.44 plus \$1.70 <br> for each additional \$1,000 | Value for Duty: Fee <br> \$0-\$800: \$0 <br> \$800.01-\$1,250: \$27.50 <br> \$1,250.01-\$2,000: \$39.75 <br> \$2,000.01-plus: $\$ 39.75$ plus <br> $\$ 1.80$ for each additional <br> \$1,000 |
| Dangerous Goods - Dry Ice | U.S. Express Package Services |  | \$7.05 per package | \$7.50 per package |
|  | International Express Package Services |  | \$7.05 per shipment | \$7.50 per shipment |
| Dangerous Goods (accessible) | First Overnight, Priority Overnight |  | \$145 per package | \$160 per package |
|  | First Overnight Freight, 1Day <br> Freight |  | Greater of $\$ 145$ per shipment or $\$ 1.16$ per lb. | Greater of $\$ 160$ per shipment or $\$ 1.28$ per lb. |
|  | International Package International Freight Services | Express Services, Express | Greater of $\$ 217$ per shipment or $\$ 1.18$ per lb. | Greater of \$240 per shipment or $\$ 1.30 \mathrm{per} \mathrm{lb}$. |
| Dangerous Goods (inaccessible) | U.S. Express Pack | e Services | \$68.50 per package | \$73 per package |


|  | U.S. Express Freight Services | Greater of $\$ 66.50$ per shipment or $\$ 0.43$ per lb. | Greater of $\$ 131$ per shipment or $\$ 0.46$ per lb. |
| :---: | :---: | :---: | :---: |
|  | International Express <br> Package Services, <br> International Express <br> Freight Services | Greater of \$107.50 per shipment or $\$ 0.59$ per lb. | Greater of $\$ 115$ per shipment or $\$ 0.63$ per lb. |
| Declared Value | U.S. Express Package Services, U.S. Ground Services, International Ground Service | $\$ 3.90$ for shipments valued between \$100.01-\$300 <br> \$1.30 per \$100 of declared value for shipments valued in excess of \$300 | $\$ 4.20$ for shipments valued between \$100.01-\$300 <br> $\$ 1.40$ per $\$ 100$ of declared value for shipments valued in excess of \$300 |
|  | U.S. Express Freight Services | $\$ 1.30$ per $\$ 100$ of value in excess of $\$ 100$ or $\$ 1.00$ per lb., whichever is greater | $\$ 1.40$ per $\$ 100$ of value in excess of $\$ 100$ or $\$ 1.00$ per lb., whichever is greater |
|  | International Express <br> Package Services, <br> International Express <br> Freight Services  | $\$ 1.30$ per $\$ 100$ of value in excess of $\$ 100$ or $\$ 9.07$ per lb., whichever is greater | $\$ 1.40$ per $\$ 100$ of value in excess of $\$ 100$ or $\$ 9.07$ per lb., whichever is greater |


| Surcharge name | Applicable services | U.S. Express Package Services <br> (Residential) | $\$ 5.55$ per package |
| :--- | :--- | :--- | :--- |


| Surcharge name | Applicable services | 2023 | 2024 |
| :---: | :---: | :---: | :---: |
| FedEx® Delivery Signature Options | U.S. Express Package Services, U.S. Ground Services, International Ground Service | Adult Signature Required: \$7.65 per package <br> Direct Signature Required, Indirect Signature Required: $\$ 6.35$ per package | Adult Signature Required: $\$ 8.15$ per package <br> Direct Signature Required, Indirect Signature Required: $\$ 6.75$ per package |
|  | International Express Package Services | Adult Signature Required: $\$ 7.65$ per shipment <br> Direct Signature Required, Indirect Signature Required: $\$ 6.35$ per shipment | Adult Signature Required: $\$ 8.15$ pershipment <br> Direct Signature Required, Indirect Signature Required: $\$ 6.75$ pershipment |
|  | Maximum charge with FedEx <br> Express Multiweight or FedEx <br> Ground Multiweight Pricing | Adult Signature Required: $\$ 53.55$ per shipment <br> Direct Signature Required, Indirect Signature Required: $\$ 44.45$ per shipment | Adult Signature Required: <br> $\$ 57.05$ pershipment <br> Direct Signature Required, Indirect Signature Required: \$47.25 per shipment |
| FedEx ExpressTag ${ }^{*}$ | U.S. Express Package Services | \$7.35 per package | \$7.80 per package |
| FedEx Ground ${ }^{\text {® }}$ Call Tag | U.S. Ground Services | $\$ 7.35$ per package (commercial pickup requested via electronic shipping solutions or fedex.com/ pickup) <br> $\$ 8.40$ per package (requested via FedEx Customer Service) <br> $\$ 8.40$ per package (residential pickup) | $\$ 7.80$ per package (commercial pickup requested via electronic shipping solutions or fedex.com/ pickup) <br> $\$ 8.95$ per package (requested via FedEx Customer Service) <br> $\$ 8.95$ per package (residential pickup) |
| FedEx Ground ${ }^{\text {® }}$ C.O.D. | FedEx Ground, International Ground Service-regular and guaranteed | \$19 per package | \$20 per package |
|  | FedEx Ground, International Ground Service-currency | \$19 per package <br> Additional charge of \$41 per package or $4 \%$ of the currency C.O.D. amount (whichever is greater) for currency C.O.D. within the U.S. <br> Additional charge of \$41 per package for currency C.O.D.to Canada | \$20 per package <br> Additional charge of $\$ 44$ per package or $4 \%$ of the currency C.O.D. amount (whichever is greater) for currency C.O.D. within the U.S. <br> Additional charge of $\$ 44$ per package for currency C.O.D. to Canada |
|  | Maximum charge with FedEx Ground Multiweight Pricingregular and guaranteed | \$133 per shipment | \$140 per shipment |
|  | Maximum charge with FedEx Ground Multiweight Pricingcurrency | \$451 per shipment | \$478 per shipment |
| FedEx Ground ${ }^{\text {® }}$ Alternate Address Pickup Fee | U.S. Ground Services, International Ground Service | $\$ 14.50$ per unique address per week | $\$ 15.50$ per unique address per week |
| FedEx Ground Automated Pickup Weekly Fee | U.S. Ground Services, International Ground Service | \$17 per week | \$18 per week |
| FedEx Home Delivery Convenient Delivery Options | FedEx Home Delivery | $\$ 4.10$ per shipment (Date Certain) <br> $\$ 9.25$ per shipment (Evening) <br> \$21 per shipment (Appointment) | $\$ 4.35$ per shipment (Date Certain) <br> $\$ 9.80$ per shipment (Evening) <br> $\$ 22.50$ per shipment <br> (Appointment) |


| FedEx On Demand Care | U.S. Express Package Services | Greater of $\$ 90$ per package or $\$ 2.45$ perlb. | Greater of $\$ 95.50$ per package or $\$ 2.60 \mathrm{per} \mathrm{lb}$. |
| :---: | :---: | :---: | :---: |
|  | U.S. Express Freight Services | Greater of $\$ 477.50$ per freight handling unit or $\$ 0.90$ per lb. | Greater of $\$ 509.50$ per freight handling unit or $\$ 0.96$ per lb. |
|  | International Express Package Services | Greater of $\$ 150.50$ per shipment or $\$ 3.01$ per lb. | Greater of $\$ 160$ per shipment or $\$ 3.20$ per lb. |
|  | International Priority Freight, International Economy Freight | Greater of $\$ 610$ per shipment or $\$ 0.61$ per lb. | Greater of $\$ 650$ per shipment or $\$ 0.65$ per lb. |


| Surcharge name | Applicable services | 2023 | 2024 |
| :---: | :---: | :---: | :---: |
| FedEx Priority Alert | U.S. Express Package Services | \$16.00 per package | \$17 per package |
|  | U.S. Express Freight Services | \$160 per freight handling unit | \$170 per freight handling unit |
|  | International First, International Priority, International Priority Direct Distribution | Greater of \$27 per shipment or $\$ 0.54$ per lb. | Greater of $\$ 28.50$ per shipment or $\$ 0.57$ per lb. |
|  | International Priority Freight | Greater of \$220 per shipment or $\$ 0.22$ per lb. | Greater of $\$ 230$ per shipment or $\$ 0.23$ per lb. |
| FedEx Priority Alert Plus | U.S. Express Package Services | Greater of \$18.75 or \$0.53 per lb. | Greater of \$19.75 or \$0.56 per lb. |
|  | U.S. Express Freight Services | Greater of $\$ 187.50$ per freight handling unit or $\$ 0.32$ per lb. | Greater of \$199 per freight handling unit or $\$ 0.34$ per lb. |
|  | International First, International Priority, International Priority Direct Distribution | Greater of $\$ 32$ per shipment or $\$ 0.64$ per lb. | Greater of \$34 per shipment or $\$ 0.68$ per lb. |
|  | International Priority Freight | Greater of \$270 per shipment or \$0.27 per lb. | Greater of $\$ 290$ per shipment or $\$ 0.29$ per lb. |
| Ground Unauthorized Package Charge | U.S. Ground Services, International Ground Service | \$1,150 per package | \$1,250 per package |
| Ground Weekly Pickup Fee | U.S. Ground Services, International Ground Service | \$20 per week (invoiced weekly shipping charges of $\$ 75$ or more) <br> \$40 per week (invoiced weekly shipping charges of less than $\$ 75$ ) | \$21.50 per week (invoiced weekly shipping charges of $\$ 75$ or more) <br> $\$ 43$ per week (invoiced weekly shipping charges of less than \$75) |
| Hazardous Materials | FedEx Ground | \$48 per package | \$51 per package |
|  | FedEx Home Delivery, International Ground Service | Limited Quantity only; no charge applies | Limited Quantity only; no charge applies |
| Inside Delivery Charge | U.S. Express Freight Services | Greater of $\$ 132.50$ per shipment or $\$ 0.087$ per lb. | Greater of $\$ 141.50$ per shipment or $\$ 0.093$ per lb. |
| Inside Pickup Charge | U.S. Express Freight Services, International Premium | Greater of $\$ 132.50$ per shipment or $\$ 0.087$ per lb. | Greater of $\$ 141.50$ per shipment or $\$ 0.093$ per lb. |
| International Out-of-Delivery- Area (Package) | International Express Package Services | Tier A: $\$ 3.80$ per shipment |  |
| International Out-of-Pickup- Area (Package) |  | Tier B: Greater of $\$ 49$ per shipment or $\$ 0.49$ per lb. <br> Tier C: Greater of $\$ 64$ per shipment or $\$ 0.64$ per lb. | Tier B: Greater of $\$ 49$ per shipment or $\$ 0.49$ per lb. <br> Tier C: Greater of $\$ 64$ per shipment or $\$ 0.64$ per lb. |
| International Out-of-Delivery- Area (Freight) | International Priority Freight, International Economy Freight | Tier B: Greater of $\$ 49$ per shipment or $\$ 0.49$ per lb. <br> Tier C: Greater of $\$ 64$ per shipment or $\$ 0.64$ per lb. | Tier B: \$230 per shipment <br> Tier C: \$300 per shipment |
| International Out-of-Pickup- Area (Freight) |  |  |  |
| Metro Service Area Delivery | U.S. Express Freight Services | \$215 per shipment | \$230 per shipment |
| Metro Service Area Pickup | U.S. Express Freight Services, International Premium | \$215 per shipment | \$230 per shipment |


| Missing or Invalid Account Number (including <br> account number correction) | U.S. Express Package Services, <br> International Express <br> Package Services, U.S. <br> Express Freight Services, <br> International Express <br> Freight Services, U.S. <br> Ground Services, <br> International Ground <br> Service | \$21 per shipment | \$22.50 per shipment |
| :--- | :--- | :--- | :--- |
| Northern Canada Surcharge | International Ground Service | \$93 per package (70 lbs. or less) | \$99 per package (70 lbs. or less) |
| Oversize Charge | \$145 per package (more than 70 <br> Ibs.) | \$154 per package (more than 70 <br> Ibs.) |  |
|  | International Express |  |  |
| Package Services | \$170 per shipment | Effective Jan. 1, 2024 <br> \$175 per shipment <br> Effective Jan. 15, 2024 <br> \$175 per package |  |
|  | International Ground Service | \$170 per package | \$175 per package |


| Surcharge name | Applicable services | 2023 | 2024 |
| :---: | :---: | :---: | :---: |
| Oversize Charge (Cont.) | U.S. Express Package Services, U.S. Ground Services | Zone 2: \$135 per package <br> Zones 3-41: \$145 per <br> package Zones 5-6: \$160 <br> per package <br> Zones 7+2: $\$ 170$ per package | Zone 2: \$160 per package Zones 3-41: \$175 per package Zones 5-6: \$190 per package <br> Zones 7+2: \$205 per package |
|  | FedEx Home Delivery | Zone 2: \$160 per package <br> Zones 3-41: \$170 per package Zones 5-6: \$190 per package <br> Zones 7+2: $\$ 200$ per package | Zone 2: \$190 per package Zones 3-41: \$205 per package Zones 5-6: \$230 per package <br> Zones 7+2: $\$ 240$ per package |
| Payer Rebilling | U.S. Express Package Services, International Express <br> Package Services, U.S. <br> Express Freight Services | \$21 per shipment | \$22.50 per shipment |
| Reroute of Shipment | U.S. Express Package Services | \$21 per package | \$22.50 per package |
|  | U.S. Express Freight Services | \$110 per shipment | \$120 per shipment |
|  | Maximum charge with FedEx Express Multiweight Pricing | \$147 per shipment | \$157.50 per shipment |
| Residential Delivery Charge | U.S. Express Package Services | \$5.80 per package | \$6.15 per package |
|  | International Express Package Services (to Canada, and U.S. importrated shipments from all origins) | \$5.80 per shipment | \$6.15 per shipment |
|  | Maximum charge with FedEx Express Multiweight Pricing | \$52.20 per shipment | \$55.35 per shipment |
|  | U.S. Ground Services, International Ground Service | \$5.50 per package | \$5.55 per package |
|  | FedEx Home Delivery | \$5.15 per package | \$5.55 per package |
|  | Maximum charge with FedEx Ground Multiweight Pricing | \$49.50 per shipment | \$49.95 per shipment |


|  | U.S. Express Freight Services, <br> International Express Freight <br> Services (to Canada, and U.S. <br> import-rated shipments from all <br> origins) | \$185 per shipment | \$200 per shipment |
| :--- | :--- | :--- | :--- |
| Residential Pickup Charge | U.S. Express Freight <br> Services, International <br> Premium | $\$ 185$ per shipment | \$200 per shipment |

*Please check your FedEx shipping agreement to determine the net impact of these changes on your shipping costs.

Please consult the FedEx Service Guide for additional details regarding applicable services and definitions.

## Franklin Parcel Technology

## Leveraging Technology to Optimize Parcel Shipping Costs

Parcel shipping and carrier agreements have become very complex. With pages and pages of varying rates, discounts, surcharges and multiple zones, understanding these agreements can be nearly impossible for most shippers. Even the most sophisticated corporate shippers require specialized software to analyze these agreements and make sense of them. This is where Franklin Parcel can help. Franklin Parcel is a leading provider of IT solutions for the parcel and freight transportation industry. Imagine having on-demand technology that can definitively illustrate the potential impacts to changes in your UPS or FedEx carrier pricing agreements. Data driven technology that you can leverage, to level the playing field for effective carrier negotiations that produces results!

## We call it "RAMS"

RAMS (Rating Agreement Management System) is a proprietary technology that provides on-demand parcel rate comparisons based on your actual shipment history. It allows re-rating across carrier agreements, pricing proposals, and year to year carrier base rate changes. RAMS eliminates the guess work and allows informed decision making. This technology was only available to the largest corporate entities, but it is now available to shippers of all sizes.

## How does RAMS benefit you?

During a bid or agreement restructuring, your newly proposed carrier agreement data is uploaded to the RAMS system, thereby determining how the proposed changes will impact your parcel spend. The RAMS system provides the ability to re-rate every individual historical shipment during a given time frame. Therefore, giving complete and accurate visibility of the impact of proposed service options, assessorial fees, fuel surcharges, and even DIM rated shipments. Unlike the carriers or any of our competitors, we do not use averages to determine your projected bottom-line results, rather, we use actual shipment data detailing costs to the penny.

This sophisticated technology benefits shippers by providing actionable intelligence. For example, prior to signing any carrier agreement, the client knows exactly what the impact of the proposed pricing changes will be, and how it will affect their bottom line. Once the new agreement is published, Franklin Parcel can then provide a weekly, monthly or quarterly savings report. This report illustrates savings achieved by service levels and surcharges, throughout the lifetime of the agreement.

Additionally, the RAMS system provides an annual General Rate Increase (GRI) Impact Analysis. Each year, the carriers announce changes to their base rates, minimum charges and surcharges or assessorial fees. Carriers typically state this general rate increase as a flat percentage; however, this is really an "average" of all increases across all weights and services. Depending on your company's unique shipping profile, your true increase could be significantly higher than that "average". Understanding exactly how a carrier rate increase effects your business is powerful information. Having on-demand access to our proprietary technology is exactly the LEVERAGE your business needs to effectively navigate carrier negotiations and optimize your rates.

## Summary

The overall analysis of the 2024 GRI increase concludes that all services will be impacted. Your specific shipping profile will determine the true impact of these increases to your company.

To truly understand what impact this has on your business, Franklin Parcel can provide you with a thorough and detailed analysis.

Our unique industry Knowledge, combined with our superior web-based Technology will provide you with the Leverage needed to optimize your carrier agreements.

For a no-obligation consultation and business review, please email us at Ben@franklinparcel.com.


